





It is important to have a plan but it is more important to protect your plan

### FWD Invest First - Education Plan

# Thirty years ago, a university degree was all that was needed to get a great job. Today, it doesn't even guarantee a job interview.



The job market could not be fiercer these days. To stand out from others requires equipping your kids with additional skills and abilities.

Most parents know this and end up making financial sacrifices that they cannot afford, just to ensure that their kids are given an edge that sets them up for success later on.

Hence we bring to you FWD Invest First, an investment-linked Takaful plan that helps magnifying your savings while protecting your finances, so you can invest more in your kid's future without having to fall into any debt.

# Grow your savings and securing it

# Student debt for higher education is turning into national issue



# In such scenario do you visualize your kids education as..

- Completing tertiary education
- Attending best college and universities
- Gaining foreign education from top 100 universities

#### Have you considered these realities...

- How are you going to pay for your child's education and can still pay for your own retirement?
- Will you need to borrow to pay for tuition bills?
- How will you balance short term liquidity vs keeping your investment on track for long term goals?
- Social benefits are not going to stay at same level forever.

A successful education planning begins with envisioning a rewarding and responsible lifestyle.



FWD Invest First is designed for your every life stage to build a future of wealth and stability, such as...





# How you can magnify your investments?

# Power of compounding

When it comes to financial planning every day you delay has a larger cost to pay tomorrow. Let's look at the following two university education plans of two different families:

#### What it means to you?

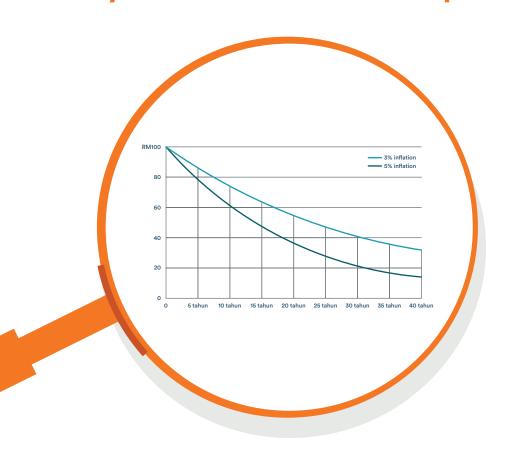
Started saving at the age of..

*Amount at age 18	Of which profit is.
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Anwar	1 Yr	RM600 per month	RM203,133	RM80,733
Raj	12Yr	RM2,400 per month	RM200,889	RM28,089

<sup>\*</sup>Assuming 6% investment returns over the period

# Do you know that an early start will help you to minimize the impact of inflation?



#### What it means to you?

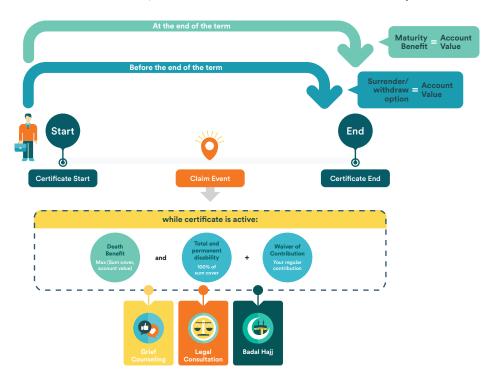
Because even a modest inflation can erode your purchasing power very drastically!

Even at today's low levels, inflation can exact a heavy cost on the value of your money making them insufficient when you need them.

Clear winner!!

# How this plan works

FWD Invest First is an investment-linked (IL) takaful plan that allows you to achieve a right balance in your protection needs and investing monies to secure your child's future with minimum sum covered of RM 100,000. Here is an illustration of how this plan works:



#### How this plan helps you to achieve your savings needs?

We understand that while you might be saving for a particular event, things do happen and you may need access to your monies either immediately or on periodic basis. We have designed FWD Invest First to meet all those needs and situations.

#### **Regular withdrawals**

You can set up regular withdrawal as per your needs and yet let grow your rest of the monies, all this without any charges.

#### Redirect your contributions

If at any point you want future contributions to be invested in specific funds you can choose to do so, without impacting your existing fund selection.

#### Partial withdrawals

You can make partial withdrawals if you want. Even better, you can choose from whichever fund without any extra charges.

#### Maturity

When the certificate matures, you may cash-in your account value or convert your plan into our Wealth-Management or Legacy plan.

#### Protection benefits under this plan

FWD Invest First is a takaful product that also covers you if you were to suffer total and permanent disability (TPD) and pass away.

#### Death benefit

If the person covered were to pass away, we will pay maximum of the sum covered or amount in their Participants' Savings Account (PSA).

#### Additional TPD benefit

If the person covered were to suffer TPD, we will still pay the full sum covered under this plan.

#### Waiver of contribution benefit

If we pay a TPD claim under this certificate then we will also waive of future contributions on the base plan, so you need not to worry anymore.

# How this plan works (continued)

#### To us, protection also means supporting through recovery.

At FWD, we understand what happens to families when a member passes away. They feel lost and are unable to move on, resulting in a derailment of their future plans. FWD Invest First provides financial support as well as emotional and practical support, to get your family back on their feet.



#### **Grief Counselling**

We will pay for up to 10 counselling sessions with a grief counsellor from our panel; until the total amount charged reaches RM2,000.



#### **Legal Advice**

We will pay for up to 3 legal advice sessions with a legal adviser from our panel; until the total amount charged reaches RM2,000.



#### Badal Hajj\*

We will provide Badal Hajj support for Muslim customers where we will arrange, and pay for the Badal Hajj from our panel of service providers.

#### Who is eligible:

 Posthumously, if the person covered was not able to perform Hajj before their death.

\*For non-Muslims we will pay lump sum benefit of RM2,000.

#### Auto sum cover increase – no need to take up 2<sup>nd</sup> certificate

We understand that as time passes to keep up with inflation you will need more protection so it stays relevant in your overall financial planning. This plan offers a unique opportunity to increase your protection without any underwriting.



Once you opt for this option your sum cover will increase at 5% each year for consecutively 6 years.

#### **Event based sum cover increase**

With every new accomplishment we make as human being we also feel that intensity to protect it. FWD Invest First offers you a great opportunity to increase your cover and enjoy that peace of mind when you meet some of these milestones in your life. Such as,

- You successfully completed your tertiary education, or
- You landed first job

Please refer to your certificate for more details.

# Decisions you have to make

#### First step: Assess how much savings you will need

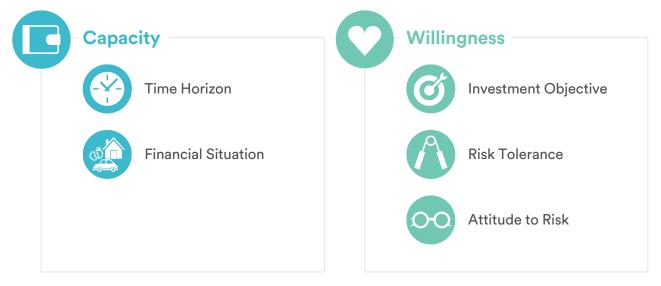
Let's be real - funding an education is hard enough even today, with costs increasing more than salary inflation it will be even tougher.

	Cost Now	Expected average costs after 10 years		ars	
	Malaysia	Malaysia	USA	UK	Australia
Engineering	RM 60k	RM 155k	RM 2.2m	RM 1.6m	RM 1.2m
Medical Medical	RM 320k	RM 830k	RM 2.4m	RM 1.9m	RM 2.3m
Bio tech	RM 60k	RM 155k	RM 1.6m	RM 1.6m	RM 1.3m
МВА	RM 30.1k	RM 78k	RM 1.4m	RM 510k	RM 630k

<sup>\*</sup>Assuming inflation rate of 10% per annum. Source: hotcoursesabroad.com

# Second step: Balance your objectives and principal considerations

When it comes to investing for a goal, you should clearly assess your financial capacity and weigh it with your willingness to take risk as well as type of risk(s). It's important as investing in an Investment-Linked Takaful plan is a long term commitment.

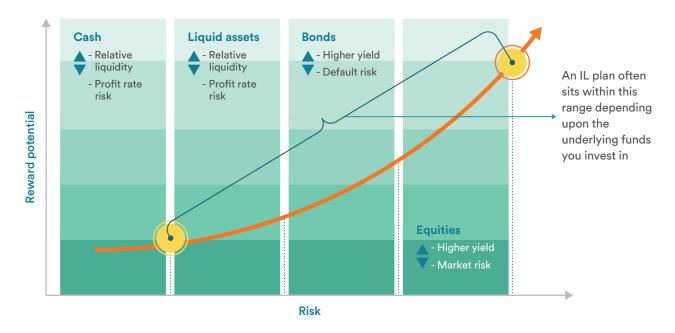


Please talk to our financial advisors, they will be happy to guide you.

# Stepping up on risk-reward spectrum

#### What risk and reward means to you?

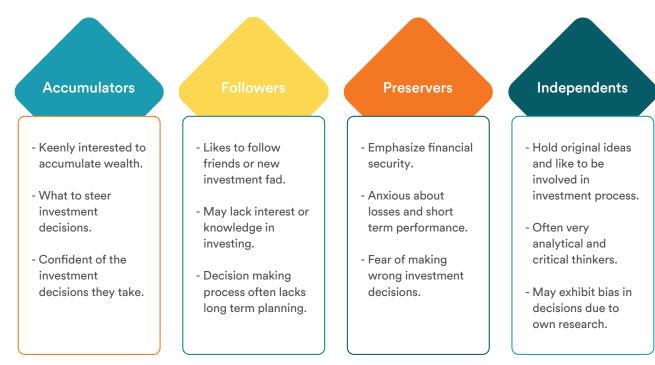
No investment is risk free. While cash protects principal its low returns may hinder you from reaching your financial objectives. If you prudently diversify into riskier assets it may help you to contain uncertainty. However, it also can not assure you profit or protect you against possible loss.



#### Then how you decide which type of funds to invest in?

When it comes to money there are number of factors that contributes to 'How' and 'Why' of our decisions.

Following is an example of 4 key personality traits which will also help you to evaluate which fund choices you can choose. This can be a simple guide to assess what kind of investor you are.



Source: CFA Institute

# Important stuff you should know

#### **Optional benefits**

You can also participate in following rider plans along with FWD Invest First to enhance your overall protection.

- FWD Payor rider
- FWD Payor Lite rider
- FWD Critical Illness rider
- FWD Accidental death benefit rider
- FWD Medical rider
- FWD Medical Executive rider
- FWD Term rider

Please visit our website or speak to our financial advisors to further understand.

#### Choice of investment funds and fund management wakalah charge

Please visit our website at fwd.com.my to further understand the risk profile of each of these funds.

Name of fund	Fund management wakalah charge
FWD Takaful LifeSelect Fixed Income Fund	1%
FWD Takaful LifeSelect Equity Fund	1.5%
FWD Takaful Dynamic Fund	1.5%
FWD Takaful Asia Pacific Islamic Equity Fund	1.5%
FWD Takaful Islamic Sukuk Fund	1%
FWD Takaful World Islamic Equity Fund	1.5%

#### If you don't pay your contributions due

If you don't pay your contributions at anytime during first 3 years then we will apply 2% contribution holiday fees on due amount and deduct that from your PSA to recover our expenses.

Prolonged non payment of contributions will deplete your PSA and may result in termination of your certificate if value of PSA is not sufficient to pay for the charges due.

#### Should you change your mind

If you aren't completely satisfied with your certificate, and you haven't made a claim under it, you have 15 days from the date you receive your certificate to cancel it and receive your contributions back, minus medical expenses (if any)

#### When we won't pay any benefits

At FWD, we do not believe in setting a long list of hidden clauses that prevent us from giving you what is due. So we've simplified our exclusion list to just 3 criteria:

Suicide or	We will not pay any benefit under this certificate if the claim arises from suicide,
self-inflicted act	attempted suicide or an intentional self-inflicted act by a person covered within one
	year from:
	- the start of your certificate, or the date we last reinstated your certificate; or
	- the date we last approved an increase in the death benefit under your certificate.
	This applies regardless of the mental state of the person covered.
Unlawful acts	We will not pay any benefit under this certificate if the claim arises because you or a
	person covered wilfully participated in an unlawful act, or unlawful failure to act.
War	We will not pay any benefit under this certificate if the claim is a result of an act of
	war (whether declared or not), coup, revolution, riot, or any similar event.

# Important stuff you should know (continued)

#### Eligibility to participate is pretty simple

Malaysian nationality or permanent resident Age requirements for person covered:

Main people	Age when you can apply for cover	Age when cover ends		
Certificate owner	Must be between 17 and 65 years old.			
Person covered	Must be between 1 month and 10 years old.	Cover ends at age 25*		

<sup>\*</sup>Subject to minimum certificate term of 15 years Note: Age implies the age at the next birthday

# How much upfront wakalah charge to pay

Certificate year	1	2	3	4	5	6	7 to 10	11+
*Wakalah %	40%	40%	40%	20%	20%	20%	5%	0%

<sup>\*</sup>This charge is based on certificate with regular contribution. For shorter term contributions lower charge will apply. All top up contributions will have 5% Wakalah charge.

#### How we ensure it is Shariah compliant

 We manage your contribution and our takaful operations based on the Shariah contract of wakalah, and guided by our Shariah committee.



Takaful is a mutual assistance scheme based on the spirit of brotherhood and solidarity where you and others agree to assist each other financially if any one of you suffers a specific loss.

2. The contributions you pay for cover under your certificate is subject to a wakalah fee.



Wakalah is the appointment by one party of another to act on his/her behalf.

- 3. We pay your contributions, less the wakalah fee, into our Participants' Risk Fund (PRF) as tabarru'. Funds in PRF are used to pay the benefits to claimants who are entitled to it based on:
  - the solidarity of brotherhood and cooperation among the participants; and
  - subject to the terms & conditions within this certificate.

Tabarru' is a donation for the purpose of takaful.



If the value of PRF is insufficient to pay the claims, then we will pay Qard which is an interest-free loan to PRF.

In case of the good performance of the PRF, we will be rewarded 50% of the surplus as Ju'alah and the remaining 50% will be distributed to participants.

#### Service wakalah charge

We will be deducting RM 7 per month from your PSA.

#### Coverage term

Minimum – 15 years

Maximum - upon person covered attaining age 25ANB

#### How much do you contribute

Your contribution depends on the following criteria regarding the family members covered under the certificate:

Age	Gender
Health status	Amount of coverage
Smoker status	Term of coverage
Occupation	Payment frequency

This plan offers you different contribution payment term options:

Pay option	Minimum per month
Regular pay	RM 100
15yr limited pay	RM 200
10yr limited pay	RM 250
5yr limited pay	RM 500

#### **Important notes**

- This brochure does not form a contract between you and FWD Takaful Berhad. The full terms and conditions are stated in the certificate documents.
- You are entitled for an individual tax relief when you participate in this plan, subject to terms and conditions of Inland Revenue Board (IRB).
- 3. If your Participants' Savings Account becomes zero during the first 5 years, and if you pay all your due contributions on time and do not make any changes to your original certificate terms, then we will not terminate your certificate.
- You should satisfy yourself that this plan meets your needs and the contributions are affordable to you.
- 5. This is a takaful product that is tied to the performance of underlying assets, and is not a pure investment product such as unit trusts is.

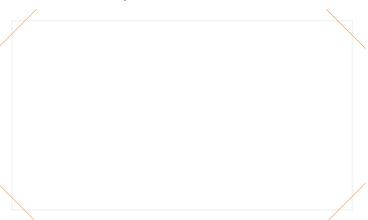
#### **About us**

FWD Takaful Berhad (FWD Takaful) is a Takaful provider in Malaysia that offers family Takaful services. FWD Takaful is licensed under the Islamic Financial Services Act 2013 and is regulated by Bank Negara Malaysia.

It is a Takaful business unit of FWD Group (FWD) – the insurance business of investment group, Pacific Century Group – which spans Hong Kong & Macau, Thailand, Indonesia, the Philippines, Singapore, Vietnam, Japan and Malaysia; offering life and medical insurance, general insurance, family Takaful and employee benefits across a number of its markets.

Since 2013, FWD has focused on creating fresh customer experiences, with easy-to-understand products, supported by digital technology. Through this customer-led approach, FWD will achieve its vision to become a leading pan-Asian insurer that changes the way people feel about insurance.

For more information, don't hesitate to contact us:





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